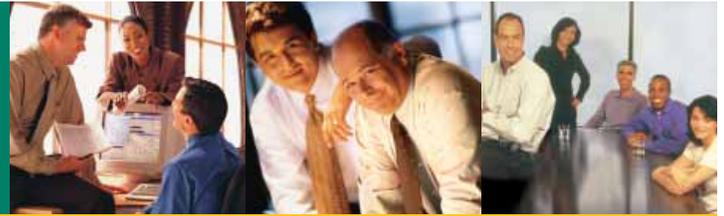


SAGE MAS 90



CUSTOMER SUCCESS STORY

CUSTOMER

Valimet, Inc.

INDUSTRY

Aluminum powder manufacturing

LOCATION

Stockton, California

Number of Locations

One

Number of Employees

60

SYSTEM

Sage MAS 90

Modules in Operation

- General Ledger
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- FAS Asset Accounting
- Abra HR
- Payroll
- Crystal Reports®
- Custom Office
- Purchase Order
- Sales Order
- Inventory Management

Valimet: More Value in Metal Powders

Valimet, Inc., has specialized in spherical metal powder manufacturing for almost 40 years, and is a trusted vendor of aerospace, industrial, and commercial applications around the world. One of the major spherical aluminum powder markets is pigments, that are used in automotive paints.

Valimet's analytical laboratory measures all physical and chemical properties of metal powders using the latest instrumentation, certifying finished products to exacting customer specifications. The reliability of statistical process control is so high that Pratt & Whitney, a world leader in aircraft engines, gas turbines, and space propulsion systems, has approved Valimet's laboratory for testing and certification of their products.

Systems in Sync

Tight integration between business modules was something Valimet had come to expect, thanks to its choice of Sage MAS 90 ERP. Selecting Sage MAS 90 allowed Valimet to bring its payroll functions in-house



and incorporate all business data into a single system for maximum operational efficiencies.

But benefit accrual tracking was still being done on stand-alone databases, and was taking too much time. Postings for earned vacation and sick time took an entire day every month. Jan Foster, Valimet's accounting manager, called it "a nightmare." She asked her Sage MAS 90 reseller about Abra HR, a product she had heard about that interfaced with Sage MAS 90. "I felt strongly about staying within the Sage Software family," she says.

CHALLENGE

Further maximize system's operational efficiencies by adding extended HR capabilities that will help manage complex payroll and benefits requirements.

SOLUTION

Sage MAS 90 financial and distribution modules plus Abra HR.

RESULTS

Full-featured HR capabilities; seamless interface between systems; streamlined data flow from payroll to HR; precise employee/employer costs calculations and tracking; integrated reports; built-in audits.



Your business in mind.

"We've been thrilled with the performance of Abra HR and Sage MAS 90, and how easily they coordinate to form an integrated solution. At long last, our HR tasks are manageable."

—Jan Foster
Accounting Manager
Valimet, Inc.

ABOUT SAGE SOFTWARE

Sage Software has been responding to the needs, challenges, and dreams of small and mid-sized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.



The Right Properties for Success

Abra HR now provides Valimet with drill-down human resource information, from enterprise summaries to employee-specific details. Employee, dependent, and employer costs are automatically calculated and tracked.

"The system allows me to track information on all 60 employees in one place, including supervisory letters, warnings, unexcused lates and absences," Foster says. "This is important to us, because we have a very complex bonus system based on accumulated points. Now I simply input the various contract agreements, enter personnel data, and the HR module figures out the particulars." As an example, the software can be programmed to give an additional week of vacation after a ten-year anniversary, something Foster says is all too easy for HR staff to overlook.

The new system is especially easy to use because of its seamless interface between Sage MAS 90 and Abra HR. Data only has to be entered once, streamlining the workload for harried HR staffers. Basic employee, insurance and benefit data is transferred automatically the Payroll module of Sage MAS 90 to HR—or vice versa—through sharing capabilities within the interface. Built-in audit reports correct any accidental omissions or errors before data is transferred, ensuring that information in both systems is accurate and up to date.

Foster can create integrated reports at the click of a button, drawing on information from HR, Sage MAS 90, or both. She can maintain different naming convention codes in each system if she wants, and track up to eight different absence pay types such as holiday or sick pay.

"We've been thrilled with the performance of Abra HR and Sage MAS 90, and how easily they coordinate to form an integrated solution," comments Foster. "At long last, our HR tasks are manageable. I recommend the system to anyone with the complex payroll and benefits requirements we have."