

May 4, 2016

To our valued clients, vendors and partners:

We are extremely pleased to announce the merger of Dresser & Associates with Net@Work, a highly respected Sage Software Partner and an award-winning end-to-end technology solutions provider. With this merger, we look forward to continuing working for you while adding strength to our existing valuable group of sales and consulting services professionals.

I will be joining the Net@Work team to lead their Employer Resources practice. I am excited to have the opportunity to lead a team with such extensive HR and Payroll knowledge and experience. Add to that the additional knowledge, support and breadth of services provided by the Net@Work team - we feel we will have a service organization unmatched by none.

**So, what does this mean for our clients?** You will see very little change relative to your Sage Software support, really just a name change. But, you really will see significant benefits in the following areas:

- Increased resources more staff and expanded help desk
- Increased expertise (breadth and depth of staff knowledge)
- Additional sales and customer service resources overall more bandwidth to provide better customer experience
- Expanded accounting software, ERP, CRM and HRMS solutions
- New offerings including Document Management, Web Development, and eCommerce

## **Contact Information**

Our existing staff will be joining Net@Work and will continue to provide the excellent level of service and support our customers have come to expect. Our entire team is very excited about joining Net@Work and the ability to bring even more knowledge and resources to all of our clients! We look forward to being able to combine our expertise and experience with the great people at Net@Work and become part of a larger and stronger team of sales and professional consultants.

We encourage you to visit the website at <a href="http://www.netatwork.com">http://www.netatwork.com</a> to learn more about our new firm.



All of us at Dresser want to personally say a big **Thank You** for your continued business, and we look forward to our continuing relationship. Our goal has always been — and remains — to help make you more successful. In the coming days, you will be receiving more information and phone calls to more fully inform you of how this change will benefit your organization. But for now, please accept our heartfelt thanks. **And, please feel free to reach out to any of us with any and all questions you may have about these exciting changes or how Net@Work can bring you additional benefits**.

Sincerely,

Mark F. Dresser
President
Dresser & Associates, Inc.